THUMBS UP LLC - RATE SHEET

BOARDING - TRAINING - HORSE SHOWING - REHAB - ACADEMY

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HOME SERVICES

BOARD - $1,650 monthly / Haul in Fee $50 / Day Rate $90 per day

- *12x12 box stall – w/ or w/o attached run*
- *Premium Timothy & Alfalfa fed 4x daily*
- *Stalls bedded & cleaned 2x daily*
- *Choice of 4 premium grains*
- *Daily grass/gravel turnout, weather dependent*
- *Salt supplement*
- *24/7 Security cameras*
- *Staff living onsite*

FULL TRAINING, CARE & GROOMING - $1,900 monthly

- *3 lessons per week*
- *Daily grooming & supplies*
- *Hot walker, icing, and Bemer blanket use*
- *At least, 2 professional rides*
- *Blanketing and blanket laundry facilitation*
- *Horse show entries and logistics planning*
- *Management of farrier, dental, vaccines, and other routine vet care. Records maintained*
- *Lunging and/or rig work as needed*
- *Social media features and coverage*

TRAINING, CARE & PRO GROOMING - $1,500 monthly, everything in "Full Training" with an option for grooming only during professional rides (2x week), client responsible for grooming & tack/untack for their rides.

SUPPLEMENT PACKAGE - $200 monthly, our recommended supplement package of Farrier Matrix, Smart Flex Pellets (joint), Omega Oil and Elevate SE

ACADEMY: 1x PER WEEK - $500, 4x lessons in each month - tuition/subscription based
ACADEMY: 2x PER WEEK - $1,000, 8x lessons in each month - tuition/subscription based
ACADEMY: 3x PER WEEK - $1,500, 12x lessons in each month - tuition/subscription based
HALF LEASE ON ACADEMY HORSE - $2,500 monthly, 3 lessons per week on the same Academy horse, 6-month commitment

REHAB BASIC - $1,100 monthly

- *Daily grooming & supplies*
- *Hot walker, icing, and Bemer blanket use*
- *Management of farrier, dental, vaccines, and other routine vet care. Records maintained*
- *Blanketing and blanket laundry facilitation*
- *Lunging and/or rig work as needed*

REHAB PLUS - $1,500 monthly, Basic plus choice of 2 additional modalities per day - Theraplate, XLR8 Red & Near Infrared light therapy, Balance Pads, Ice Vibe cold circulation boots

HORSE SHOW SERVICES

PAY-AS-YOU-GO - $150 / day, includes training rides, coaching, and show logistics (braiding, entries, hauling, etc.). Show rates for clients who prefer to not opt into one annual show passes and for non-training clients (out of barn).

REGIONAL SEASON PASS - $100 / day, Annual commitment 6+ shows per season in PNW (WA, OR, BC) includes training rides, coaching, and show logistics (braiding, entries, hauling, etc.). Elected at the beginning of the calendar year.

NATIONAL SEASON PASS - $90 / day, Annual commitment 10+ shows per season, including CA, elected at the beginning of the calendar year and paid 50% up front ($3,150). In addition to our regional pass, receive priority stabling and 1 complementary shock wave site at home before each show.

- **GROOMING DAY FEES - $100 / day,** plus $100 per horse tip, payable as check or cash directly to grooming staff

- **EQUIPMENT & SET UP - $150 / horse per week,** includes tack room set up, break down, equipment needed for horses (buckets, grooming equipment, stall cleaning), and barn enhancements (decor, snacks, beverages).
- **MEDICATION –** billed individually per horse based on consumption.
- **TRAINER EXPENSE – divided by count of owners,** all accommodations, food allowance, and travel costs for training staff.
- **HORSE EXPENSE – divided by count of horses,** cost of supplies, equipment hauling, golf cart rentals, cost of feed, bedding, and tack stalls, plus all travel expenses, food allowance, and accommodations for grooming staff shall be divided equally per horse.

DEPOSITS - $250 local (< 50 miles) / $750 (> 50 miles) / per horse per week - Horse show deposits are billed prior to the show, and payment is required in full before any horse departs the property. Clients who scratch after the closing date of entries will forfeit their deposits.

SALES, PURCHASES, & LEASES

COMMISSIONS ON TRANSACTIONS- 15% / 10%, Thumbs Up charges a commission of fifteen percent (15%) of the gross sale, lease, or purchase up to $100,000 and ten percent (10%) on the balance above $100,000 for any horse sold, leased, or bought through, facilitated by, or materially contributed to by Thumbs Up or its Trainers (see Section 7 for details). In-barn transactions in which both selling and buying parties are Thumbs Up clients shall be split 50/50 between the two sides. Washington State B&O tax and any applicable retail sales tax shall be collected and remitted in accordance with Washington law. Care leases will be charged a flat fee of $250.

TRAVEL EXPENSES & PER DIEM - $100 / day, Trainer travel for horse acquisition, sale, or lease is billed at $100.00 per Trainer per day plus pre-authorized out-of-pocket expenses (airfare, lodging, ground transport). All transaction travel must be authorized by Client in writing before Thumbs Up incurs expenses. Fifty percent (50%) of per diem is credited against commission if the trip results in a completed transaction. Not applicable at shows where the Trainer or Client is already in attendance.

ADD ONS

TRAINING:

- **HAUL IN LESSON - $175** per lesson, includes use of facility and trainer instruction
- **ADDITIONAL LESSON - $125**
- **PROFESSIONAL TRAINING RIDE - $85**

CARE & RECOVERY MODALITIES

- **FULL GROOM - $600 / month,** 7 days a week grooming (bathing, blanket changes, groom, tack/untack, trimming of whiskers, ears and legs) for non-training clients
- **BEMER BLANKET - $100 / $15,** Per month / per session
- **THERAPLATE - $100 / $15,** Per month / per session
- **ICE VIBE COLD CIRCULATION THERAPY - $100 / $15,** Per month / per session
- **XLR8 RED LIGHT & NEAR INFRARED THERAPY - $100 / $15,** Per month / per session – boots & wrap available
- **BALANCE PADS - $100 / $15,** Per month / per session
- **rEQUINE PULSE PIEZO SHOCKWAVE THERAPY - $100** per treatment site, High-intensity acoustic pressure waves to target deep muscle soreness, relieve back and neck tightness, and break up stubborn scar tissue
- **RAISED CAVALETTI WALKS - $45 / day,** Guides the horse over precisely spaced ground poles at a deliberate walk to engage the topline and increase joint flexion
- **LUNGING / RIG WORK - $50** per session
- **BLANKET SWAPS LAUNDRY FACILITATION - $50 / month,** Changing your horses blankets, sending it out for laundry, receiving blankets back and shelving them. Non-training clients rate.
- **DENTAL/FARRIER/ROUTINE VET COORDINATION - $50 / month,** we will incorporate non-training horses into our regular dental, vet (routine vaccine & deworm), and farrier care cycles, organize appointments, and oversee service.
- **BODY CLIP - $250 / clip,** payable as check or cash directly to grooming staff
- **WINTER GRASS TURNOUT** - **$250 / Month**, turn out on grass during winter months in select fields

LATE FEE - $100 / month, board & training invoices are due upon receipt and will be billed no later than the 1st of the month, if payment in full is not received by the 5th, a $100 late fee will result.